

PRESENTED BY BLACK ADMIN MAGIC

Oh Miranda, how we love thee...

By Nadine King



Overview & Disclaimer



Why this course:
my MT experience



Understanding the
MT/Type As



The good stuff: Soft
Skills Strategy

AMBITIOUS

Goal Oriented vs. People
Oriented

PRO-ACTIVE

Get it done, get it done now

TIME MANAGERS

Highly aware, don't waste

IMPATIENT

Short tempered

ANXIOUS

Very demanding

WORKAHOLICS

Competitive



YOUR POSTURE

Not cowering

Brace for change

Ready to move, not rigid (although they are)

Humble-confidence

Solution-oriented

Stand ready to engage

Active response- clear

communication (don't waste time)

Don't compete



THE CALL

Take ownership through the humble approach.



Just sandpaper baby!

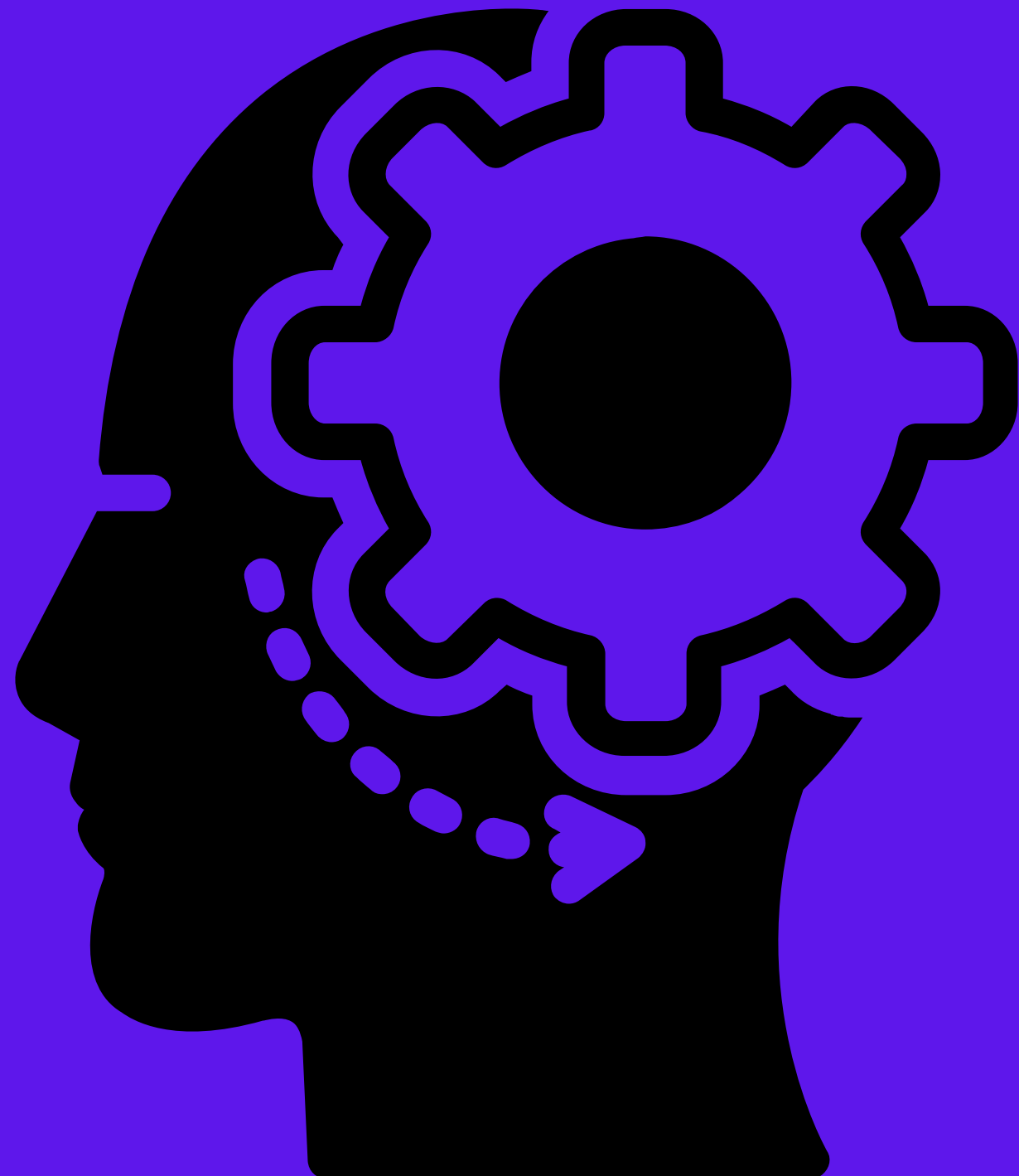
**FRICION- ONCE
APPLIED, IT SMOOTHS
THINGS OUT. LEAN IN!
DIAMONDS ARE MADE
HERE!**

Facing these personality types is uncomfortable, but nothing grows in comfort!



BAM
BLACK ADMIN MAGIC

Brain power



REPTILIAN BRAIN/LIMBIC

Base of brain: deals with regulating body (subconscious)

Limbic: impulsive, deals with emotions

Neo cortex: reasoning

TRAIN YOUR MIND

Instead of reacting, pay attention to how you feel when you interact with MT/Type As.

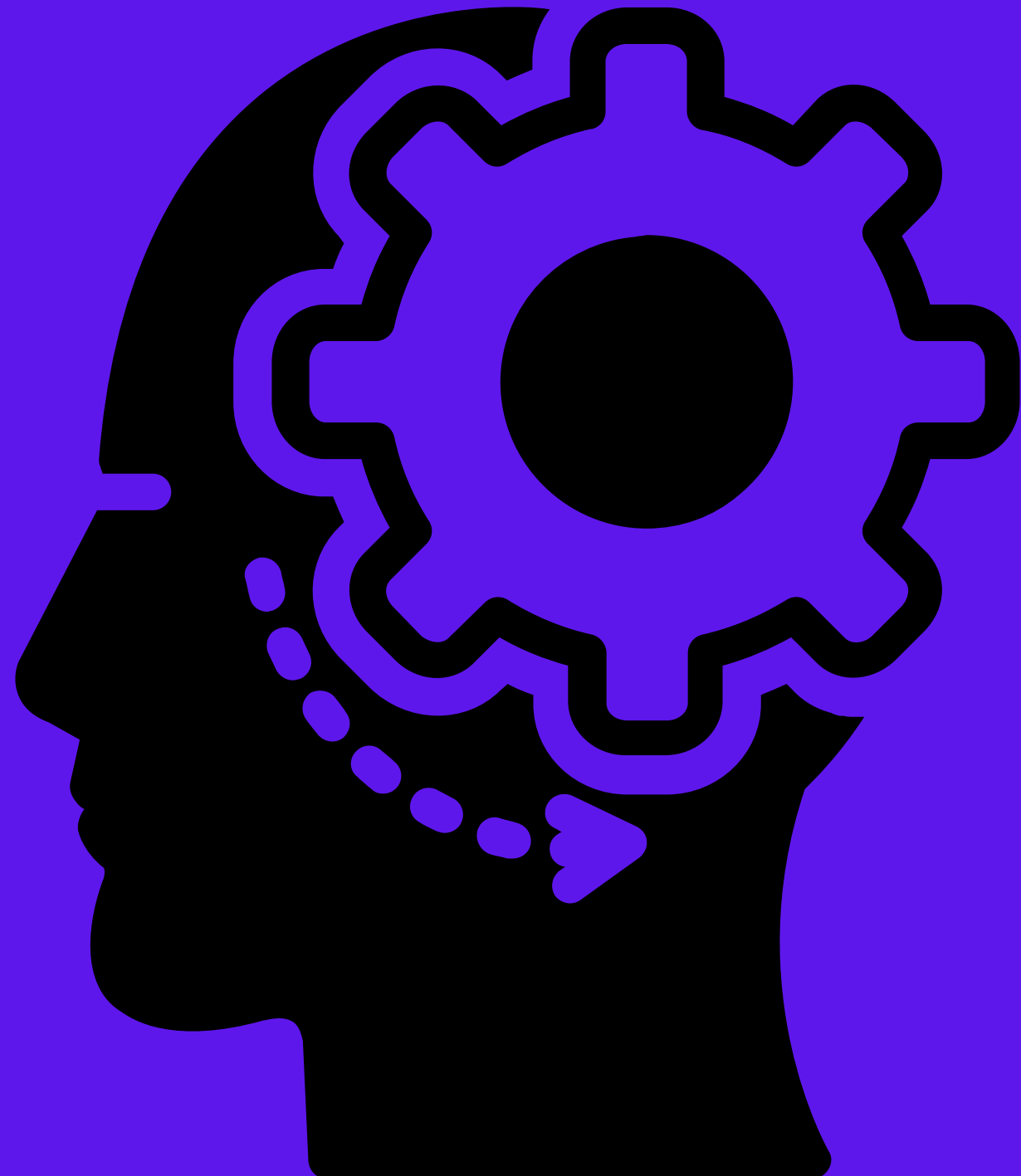
This becomes part of your subconscious.

EJECT BUTTON

Instantly make a conscious decision to respond in a way that is opposite of how you feel- it is not about your feelings.



Breakthrough thinking



BREAKOUT OF YOUR OWN MIND

Equipping your mind to do what your executive desires. This is not fake or phony, just taking on a different mindset towards success.

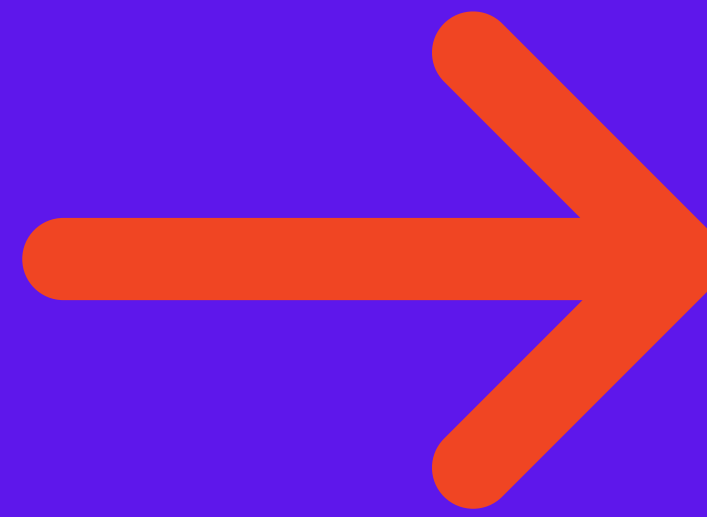
WE HAVE HUNDREDS TO THOUSANDS OF THOUGHTS IN DAY

We can think negatively about these types of interactions with MT/Type As, but we do not have to live there. Live in the positive thoughts.

ADOPT. ADAPT. EQUIP.

Adopt a new mindset. Adapt to current working relationship. Equip yourself with positive affirmations.





Your Miranda Rights

PERSPECTIVE

Responses

MT/TYP A IS IMPATIENT WITH A TASK, ALWAYS INSERTING BEING, ANXIOUS ABOUT YOUR PROGRESS

Create extensive follow up system by anticipating needs- brief reports with supporting information

GIVE DIRECT INFORMATION, STRATEGIC DATA, AVOID SMALL-TALK

Avoid talking about the weather or your kids unless invited to do so



Responses

DO YOUR HOMEWORK

Think a step ahead, they do!
Measurable responses.

VOICE YOUR OPINION

When you have done your research,
share it.

**YES, ALREADY HAVE DONE THAT,
THIS AND THAT. BOOYAH!**





Questions





**Diversity is why we are here!
Let's connect!**

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